

Visit us online at www.APPIEnergy.com or fax this form to (410) 749-8769

Name: _____
Title: Company: _____
Address: _____
Phone: _____ Fax: _____
Email: _____

"Shamokin Coal Township Joint Sewer Authority has worked with APPI Energy since 2010 on managing and reducing our energy costs.

APPI Energy enabled us to annually reduce a major expense item and avoid high PPL tariff rates. In addition, APPI helped us secure a favorable supplier price for our new pump facility.

We trust APPI Energy's guidance and advice, and look forward to working with them for many years to come."

**Paul Petrovich
General Manager
Shamokin Coal Township Joint
Sewer Authority**

APPI
ENERGY

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**APPI
Energy**



www.appienergy.com
(800) 520-6885

Serving the water & wastewater industry
since 1988

pa rural water
Association

ENERGY PROCUREMENT CONSULTING SERVICES

- Founded in 1996, APPI Energy is an independent consulting firm providing energy procurement and management services to 2,176 commercial and industrial clients.
- APPI Energy puts our member, not the energy supplier, first. As a trusted name in the industry for 23 years, we tailor our services to fit individual client needs.

OUR PROCUREMENT PROCESS IS EFFECTIVE

1. Evaluate your energy needs
2. Analyze your energy usage
3. Vet suppliers
4. Compare pricing
5. Negotiate contracts
6. Transition new services
7. Monitor the market and member accounts
8. Maintain responsive and excellent customer service
9. Identify future contract opportunities

“APPI Energy’s mission is: To be the trusted energy advisor empowering clients to make well informed decisions.”

CUSTOMER SOLUTIONS THAT MAKE SENSE

1. We verify bill accuracy and resolve any relevant issues. Last year, APPI Energy resolved 896 customer service cases.
2. We evaluate local utility and government policies for financial incentives and reimbursements that save you money.
3. We assist with account adjustments, including adding or dropping meters, to ensure a smooth transition.
4. We interact with suppliers on your behalf to save valuable time.
5. When you work with APPI Energy, you can have confidence that a dedicated customer service agent is working on your company’s behalf.
6. We determine if you qualify for energy sales tax exemptions and manage reimbursements at no cost to you.

ENERGY SOLUTIONS DIVISION

Through our strategic alliances, APPI Energy provides LED lighting retrofitting to save members time and money. In many parts of the commonwealth, rebates are available. APPI Energy can conduct a lighting audit, coupled with rebates, to determine the best option for you - at no cost upfront to you.

WE ONLY WORK WITH TRUSTED SUPPLIERS

APPI Energy maintains a working relationship with 36 extensively-vetted energy suppliers whom we trust to meet our clients’ unique energy needs.

- 250 possible suppliers currently in the market
- 144 suppliers our Corporate Counsel has researched
- 36 suppliers are APPI Energy approved. Fewer than 25% of suppliers meet our stringent, due diligence evaluation

Our depth of supplier research includes review of financial stability, billing accuracy, customer service and resolution timing, management experience, and contract terms and conditions.

REDUCE YOUR ENERGY CONSUMPTION

Demand response programs allow APPI Energy clients to receive compensation for agreeing to reduce their energy usage during times of peak energy demand (such as on the hottest and coldest days of the year). By participating in demand response, companies benefit from both the compensation they receive from the program and the favorable capacity tags they’ll receive for reducing usage during peak hours.